



BAY AREA CHAMBER OF COMMERCE

October
2015

Chamber News

Ribbon Cuttings in September

Coos History Museum Grand Opening with Governor Kate Brown.

1210 N Bayshore
Coos Bay



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Douglas Medical Equipment and Supply Celebrates their new location in North Bend!
2674 Broadway Ave





Waterfall Community Health
Clinic opens new pharmacy!
1890 Waite St. Suite 1
North Bend

Bee Happy Children's
Dentistry, Dr. Heidi Pahls cuts the
ribbon in celebration of her new office
here in North Bend.
2468 Tremont Ave



US Cellular Welcomes the
Community to join them for their
small business technology
seminar.



Welcome New Members



Linnet Samson
598 Anderson Ave
Coos Bay
541-267-6265
Linnet.samson@nm.com



KSI Agency Inc-DBA
Farmers Insurance
Kim Wesman
355 Anderson Ave
Coos Bay
541-269-2521
kwes-
man@farmersagent.com



Sandra Lillebo
170 S. 2nd St. Ste 202
Coos Bay
1-888-681-8383
sandra.lillebo@spml.com
www.sierrapacificmortgage.com



Kathleen Forrester
383 Anderson
Coos Bay
541-267-1628
Www.powerwomensfitness.com

Presidents Letter-Chamber Connection

Chamber Connection
September 2015

Welcome Chamber Members, Fall is defiantly in the air! As the weather changes, so does our life. I'm three quarters done with my presidency, yet it feels like yesterday I started! Who's going to be the next president? That would be Barry Winters! Barry can be seen every Wednesday, at the Wednesday Business Connection at the Mill Casino, Salmon Room.

Who will the next Board of Directors be? The ballots are out and we should know in a week or so!

We all need to thank the Membership committee for putting on the 2nd Annual BACC Golf Tournament fundraiser at Watson Ranch. Thank you Watson ranch! What an increase in participation over last year, over 20-teams joined in this year's tournament. Breakfast & lunch were provided for all participants. The top three places

all won fabulous prizes, along with fantastic raffle prizes. The fundraiser will go a long way in growing the Chamber!

The next event will be the EOF (Economic Outlook Forum) on Friday, December 11, 2015. As always economist John Mitchell, Guy Tauer and our own home grown businesses will be there. The event has been selling out each year; seating is limited, so make your reservations soon, so you're not left without a seat!

In closing I want to thank the entire membership of the BACC. On September 30, 2015, the Jordan Cove Energy Project announced that the Federal Regulatory Commission in the United States has issued a final Environmental Impact Statement (EIS) for Jordan Cove LNG and Pacific Connector Gas Pipeline.

"The final EIS is a significant regulatory milestone for Veresen," said Don Althoff, President and CEO of Veresen. "We have worked closely with federal, state, and local regulatory agencies and with local communities over the past three years, and I'm extremely proud of all the effort and due diligence undertaken to ensure that the terminal and pipeline are designed to meet or exceed all of the required environmental standards. Jordan Cove LNG will be among the largest commercial ventures in Oregon's history, and will foster regional prosperity through job creation, community investment and other local benefits.

And it is all because you believed! "Mission Possible" Our Business is helping your Business,
2015 President, Rick Skinner



2015 President
Rick Skinner
Knife River Materials



Check out the Mission Possible Video at www.oregonsbayarea.org

Community Information

SKILLS TO PROSPER
A Small Business Management Program (SBM)

Get Results! Grow Your Profitability!
Tools to build, repair & maintain a profitable business
Facilitated by the SWOCC Small Business Development Center

The Tools

Program format

- 9 sessions 6:00-9:00 PM
- 3rd Thursday each month October 15, 2015 - June 16, 2016
- One-to-one confidential business advising
- Sponsored by EVERGREEN BUSINESS CAPITAL and THE Ford Family FOUNDATION

COST
Chamber Members: \$240/business, regular fee \$300/business. Visa, MasterCard & payment plans available.

LOCATION
The Business Center, 2455 Maple Leaf, North Bend

CONTACT
Mary Loiselle
541-756-6866
mloiselle@socc.edu

Oct. 15, 2015--**VISION** Are you satisfied with the systems in your business? Are they working?
Nov. 19, 2015--**STYLE** Are you a Dictator, a Whiner or Laissez-Faire employer? What is your Management/Leadership Style? Is it working for you?
Dec. 17, 2015--**VALUES** Hire employees who share your vision and become long-term assets instead of liabilities.
Jan. 21, 2016--**PROFIT** Overview of how Income Statements, Balance Sheet & Cash Flow work together and give an honest picture of business health and profit.
Feb. 18, 2016--**CORE** Values that fire, run maintain your business. What's important to you?
Mar. 17, 2016--**DANCE** Dance in the marketplace. Know the best type of customer to assist you to create the business you envision.
Apr. 21, 2016--**YES!** Everything is a Negotiation. Find your own style.
May 19, 2016--**AGREEMENT** Are you keeping promises to Self, Employees, Community? Have you done those employee meetings and evaluations?
June 16, 2016--**NEXT** Where do you go from here? Review Templates & Action Plans to grow your Best Self, Crew & Business.

Provided by the SOUTHWESTERN Oregon Community College Small Business Development Center

U.S. Small Business Administration
SBA
Your Small Business Resource

AMERICA'S
SBDC
OREGON

The Small Business Development Center is partially funded by the U.S. Small Business Administration. The support given by the U.S. Small Business Administration through such funding does not constitute or appear as implied endorsement of any of the organization's or participants' opinions, products or services. For accommodation of special needs, contact the Disability Services Coordinator at (541) 885-7439, (541) 885-7368 (TDD) or sbdc@oregon.edu

there is
hope

"Every day that I get up I give thanks for another day."

Bob Pedro, Coos Bay
Cancer Survivor

Community Open House and FREE Cancer Screening

Saturday October 31
9 a.m. to 2 p.m.

Come see the new Bay Area Cancer Center on the Bay Area Hospital campus. Meet the staff and physicians, enjoy some refreshments, and pick up a FREE colorectal cancer screening kit.

Bay Area Cancer Center

Bay Area Hospital in collaboration with North Bend Medical Center and Oregon Health & Science University.

Directors Quote:

"If you don't know where you are going, you will wind up somewhere else!"
(Yogi Berra)

Down to Business by Arlene Soto at SBDC

What are Oregon personal property taxes and does my small business have to pay this?

If a business is operating in the State of Oregon they must file a personal property tax form each year by March 15th. There are no extensions to the filing date. Forms are available at <http://www.oregon.gov/dor/ptd/pages/propform.aspx>. Any questions about valuation of business personal property can be addressed by contacting the county assessor in the county the property is located. Failure to complete a personal property tax return may result in penalties being charged.

According to the Oregon Department of Revenue, "Oregon law requires all personal property be valued at 100 percent of its real market value unless exempt by statutes. Personal property is taxable in the county where it is located and has more or less come to rest as of the assessment date, January 1st at 1 a.m. Oregon Revised Statute 307.020 defines both personal and intangible personal property. Intangible personal property is not taxable. Inventories are items of tangible personal property, which are held for sale in the ordinary course of business and are exempt from taxation. Household goods, furniture, clothing, tools, and equipment exclusively for personal use in your home are also exempt from taxation.

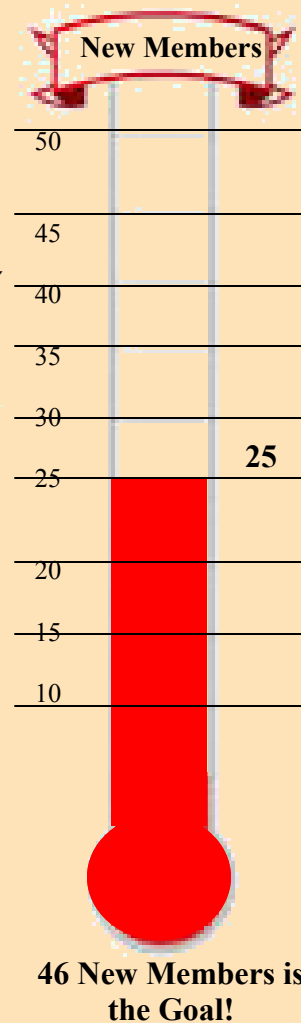
Each individual, partnership, firm, or corporation that has taxable personal property must file a return by March 15th. The return filed with the appropriate authority must contain a full listing of all assets, date of acquisition, cost, and a statement of real market value. This listing must include items that have been fully depreciated, are in storage, or have been expensed. It is the responsibility of the taxpayer to obtain a copy of the return and make the filing. If the assessed value of your taxable property is less than \$16,500, the assessor may cancel the tax assessment for that year. You must file a return each year regardless and make your declaration."

Additional information about personal property taxes can be found at http://www.oregon.gov/dor/PTD/Pages/IC_303_661.aspx. Contact the local county assessor for additional assistance. Office hours can be found on the county website. Your business tax accountant may also have information you need to complete your personal property tax return.

The SBDC is a partnership of the U.S. Small Business Administration, the Oregon Small Business Development Center Network, the Oregon Business Development Department and Southwestern Oregon Community College. Arlene M. Soto has been the Director of the Southwestern Small Business Development Center since July 2007. To ask a question call 541-756-6445, e-mail asoto@socc.edu, or write 2455 Maple Leaf, North Bend, OR 97459. Additional help is available at the OSBDCN Web page www.bizcenter.org.

2015 Membership Drive!

The Chamber knows how important it is for businesses in our community to thrive. That's why we are asking that all Chamber Members help spread the word and let others know why you are a Chamber Member and invite them to join! The Member who recruits the most new members will win a Travel Oregon Package! Winner will be announced at 2016 Chamber Awards Banquet! Stop in and get your invite packets today, we'll have them ready for you. 145 Central Ave Coos Bay.



Chamber Investors-Renewing Members

30 year member-1985

Edward Jones-Coos Bay

27 year member-1987

Taco Bell-Coos Bay

25 year member-1990

Doncaster Fashions for Women

23 year member-1992

Coquille Indian Tribe

22 year members-1993

Nasburg, Andy

Windermere-North Point Inc

21 year member-1994

Bandon Dunes Golf Resort

20 year member-1995

Tom Gayewski Construction, Inc

19 year member-1996

Women's Safety & Resource Center

18 year member-1997

Alders Acres RV Park

17 year member-1998

Edward Jones-North Bend

14 year members-2001

Midway Mini Storage

Oregon Dept. of Fish & Wildlife

13 year member-2002

State Farm Insurance/Renee Frati

12 year member-2003

KEZI-TV

11 year member-2004

Port of Bandon Economic Dev. Fund

10 year member-2005

Aviation Transportation, LLC

7 year member-2008

Senator Joanne Verger

5 year members-2010

Les' Sanitary

North Bend Sanitation

3 year member-2012

Rachel Richardson LLC, Realtor

2 year members-2013

Motel 6

Boxcar Campground

*Thank
You*

It's Beef Drawing Time Again!

- \$20 per drawing ticket
 - 2 drawings will be held at the EOF
- Here's your chance to win almost 200lbs of beef!!**

***Thank you
Roseburg Resources***



- President**
Rick Skinner
Knife River Materials
- President-Elect**
Barry Winters
Barrett Business Services, Inc.
- Past President**
Pam Plummer
Umpqua Bank
- Vice President**
Jessica Engelke
SOCC
- Jayson Wartnik**
Hough, MacAdam, Wartnik,
Fisher & Gorman, CPA's
- Secretary**
Deena Gisholt
Oregon Pacific Bank
- Treasurer**
Michele Hampton
Banner Bank
- Ambassador President**
Jessica Chavez
Cardinal Services Inc
- 2015 Board of Directors**
- Melissa Cribbins**
Board of Commissioners
- Diane Crawford**
Prudential Seaboard Properties
- Beth Gipson**
Gipson Insurance Agency
- Pam de Jong**
Edward Jones Investments
- Jon Hanson**
Morgan Stanley
- Mark Wall**
Roseburg Resources
- Deborah Rudd**
South Slough Reserve
- Kyle Daniels**
Clean Cut Landscape
- Michael Hinrichs**
Jordan Cove Project
- Tim Huntley**
Knife River Materials
- Tom Burdett**
BnT Promotional Products
- Erin Johnson**
Edward Jones Investments
- Spencer Gordon**
Bay Area Enterprises
- Dr. Todd Landsberg**
South Coast Hearing Center
- Community at Large**
- Brooke Walton**
Oregon Int. Port of Coos Bay
- Theresa Haga**
CCD Business Development Corp
- Rob Schab**
Coos Bay-North Bend Water Board
- Theresa Cook**
Southwest OR Regional Airport
- Connie Stopher**
SCDC
- EX-Officio**
- Patty Scott**
Southwestern Oregon
Community College
- Rodger Craddock**
City of Coos Bay
- Terence O'Connor**
City of North Bend
- Barbara Bauder**
Bay Area Hospital
- Dawn Rae Granger**
School Dist #9
- Bill Yester**
School Dist # 13
- Tenneal Wetherell**
South Coast ESD



Q. Jordan Cove is gathering momentum and soon the Final EIS will be published. What should we expect from now until the end of 2015?

A. The FERC has stated that they fully intend on meeting the September 30 timeline to publish and distribute the Final EIS. The FEIS will contain a lot of information, including impacts, benefits and mitigations, but possibly the most anticipated section will be the pipeline route and whether or not FERC and BLM decided to choose the Blue Ridge route as the preferred route or if Blue Ridge remains the alternative route. Until the FEIS is published, we have no way of knowing what they chose.

The published FEIS is for public awareness, but is not circulated for comment. This is the final statement that will get filed in Washington, DC and ultimately voted on by the FERC Commissioners. If the FERC staff holds to their timeline then we could see the Commission approving or denying Jordan Cove by the end of 2015. If there is slippage because of the holidays then we may see that vote in January 2016. Between now and then, Jordan Cove may be lined up for a customer announcement and, if all lines up locally, then we may see an announcement on the Community Enhancement Plan.

Additionally, Jordan Cove still has permits filed with various state and local agencies (such as the Conditional Use Permit for our workforce housing site) so there will be movement there as well. We do not know if there will be public hearings in 2015 on those remaining permits, but we COULD see that if an agency feels ready to move forward on a particular application.

Lastly, and as some of you already know, Jordan Cove's team is in a phase of "project optimization" where engineers and contractors re-evaluate the project internally and try to create as many efficiencies as possible. There have been some rumors flying so let us make it clear that any changes to project design can only be done if they are better (cleaner, more efficient, less impactful) than the current design. This means the project is only getting better! The outreach team doesn't have any information on the optimization exercise just yet, but once we do we'll learn all we can and then inform the community.

Meet our BACC Board.



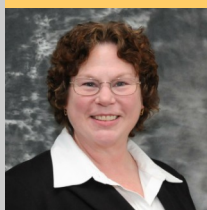
Name: Pam Plummer

Business: Umpqua Bank

I serve on the following Chamber Committees: Past President, Chair of Business Development and Support & Chair of Marketing & Communications

Other Community Service Organizations/Boards etc...: I serve on the South Coast Development Council Board as well as the Bay Area Hospital Finance Committee

I am involved in the Chamber because... I see the Chamber as a conduit between local business and the community. Through the Chamber I am able to stay on top of the latest business news, events and happenings. If you want to see a change, make the community stronger, build business, build education, you can't just sit back and let things happen. You have to stand up and be involved. Through the Chamber and the various committees that touch every aspect of this community, I feel that I am able to make a difference. This is the place where my family calls home and I am proud to be part of an organization that is working hard for our community.



Name: Pamela C. de Jong

Business: Financial Advisor with Edward Jones

Chamber Committee: I serve on the Business Development and Support Chamber Committee and next year I have volunteered to be on Executive Board with Barry Winters if the board approves that appointment and he still wants me!

Other Community Svc Orgs: I am on the Board of Directors for the Small Business Development Center, the University Center (both connected with SWOCC), and the Coos

Bay Visitor and Convention Bureau. I am also involved with the Zonta Club of the Coos Bay Area and CERT (Community Emergency Response Team) organizations. I work with Teen Idol and local community theatre groups as well. My upcoming performance will be in *Always, Patsy Cline* at the Sprague Theatre the last 3 weekends in October.

I am involved in the Chamber because I am committed to the success, health and well being of our community and the businesses that survive and thrive here. When our businesses do well, everyone benefits.

Wednesday Business

Connection is back!!!



Business After Hours at Egyptian Theatre for United Way of Southwestern Oregon's Kick Off Campaign of "Give like a Rock Star!"

Thank you to all that participated in making this a great evening!

Thank you to October's WBC Sponsor



Campaign Kick Off "GIVE LIKE A ROCK STAR" September 24, 2015

5 PM Doors Open at the Egyptian Theatre
Bay Area Chamber of Commerce Ambassadors
Rodeo Steak House - catering
Egyptian Theatre - concessions
5:30 "We Will Rock You" - Emcee Joanna Goslin
Bay Area Teen Idol: Jacob Konard

TRIVIA CONTEST TEAMS
TOM & THE INAPPROPRIATE TOUCHES
May Area Entrepreneurs
Twee Barista; Spooner; Gordon; Deborah; Spencer
TEAM TOTRILLY TWESOME
SOCC Junior Chamber of Commerce
Taylor Reynolds; Reyna Riquieri; Brooke Leaser
KABOOM FLOP
Enlio River Materials
Aria Satter; Tim Hanley; Alex Sweet

Country Showdown Stage Finalist: Carolee Helmer

United Way of Southwestern Oregon
"Give Where You Live"
Special Guest Appearance: Jesus Joplin

7 PM Thank you!!!! Give the United Way

Special Thank You to:
Kara Lora; Egyptian Theatre; Production-Donovan; Comcast Spotlight;
L-DOCK; Andy Miller; Rodeo Steak House;
Candy Rawlings; Kyle Daniels; Pam de Jong



- October 7th -South Slough Reserve
- October 14th Sustainability Award—Jon Hanson
- October 21st Oregon Pacific Bank—Trust Department
- October 28th LAT County Government—Coos County Commissioners



Call us today to sign your business up to host one of Bay Area Chamber of Commerce Business After Hours Events!!

541-266-0868

THE best way to share successes and create new ones!



October 2015

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|-----|-----|--|---|--|---|-----|
| | | | | 1 | 2 <u>Ambassador Meeting</u> Noon @ TBA | 3 |
| 4 | 5 | 6 <u>Education</u> Noon @ Shark Bites | 7 <u>Board Meeting</u> 7am Mill Casino- Sawblade Room <u>WBC-11:30-1</u> at The Mill Casino-Salmon Room | 8 | 9 | 10 |
| 11 | 12 | 13 <u>Leadership Coos</u> | 14 <u>WBC-11:30-1</u> at The Mill Casino-Salmon Room | 15 <u>Tourism</u> 8am @ CB VIC <u>Bus Dev & Sup.</u> Noon @ Umpqua Bank | 16 <u>Natural Resources</u> 7am @ Red Lion | 17 |
| 18 | 19 | 20 <u>LAT</u> 7am @ Campbell Global <u>Membership</u> 8am @ OPB | 21 <u>WBC-11:30-1</u> at The Mill Casino-Salmon Room | 22 | 23 | 24 |
| 25 | 26 | 27 <u>Leadership Coos</u> <u>Steering Committee</u> Noon @BAH | 28 <u>WBC-11:30-1</u> at The Mill Casino-Salmon Room | 29 <u>Business After Hours</u> TBA <u>Executive Mtg</u> 3:30-5 @ CB VIC | 30 <u>Marketing</u> Noon @ Umpqua Bank | 31 |